

## **Mini-Circuits' Acquisition of Analog Devices' CATV Amplifier Business**

### FAQs

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## **BACKGROUND**

### **About the Acquisition**

Mini-Circuits acquired Analog Devices' CATV amplifier product line and business effective April 12. The transaction includes the following elements:

- A portfolio of CATV amplifier products for DOCSIS 3.x and 4.x applications
- A product development team based in Santa Rosa
- Assets, inventory, and manufacturing relationships for business continuity

### **Why did Mini-Circuits pursue the acquisition of this business?**

The Broadband Optical and CATV market is a major segment of Mini-Circuits' business, and we have strong, longstanding relationships with customers in this space. DOCSIS® 3.1 and 4.0 infrastructure upgrades are expected to generate significant demand for 75Ω components over the next 10 years. Mini-Circuits considers this market a key part of its long-term growth strategy and an opportunity to expand its offerings to customers in this space.

### **Will Mini-Circuits retain the existing team?**

Yes. Mini-Circuits greatly values the experience and domain expertise of the team which serves as the foundation for our Santa Rosa MMIC Design Center. Chris Day will continue to serve in his current capacity as principal designer and leader of the CATV amplifier organization and related operations within Mini-Circuits' broader MMIC business unit.

## **STRATEGIC PLANNING**

### **What are Mini-Circuits' strategic plans for the CATV amplifier business?**

Mini-Circuits can serve as a strategic partner to customers by offering a portfolio of amplifiers and passive components for CATV applications. We have planned increased investments and staffing in product development, operations, marketing, and technical support.

### **How will the development roadmap be managed going forward?**

Through our direct engagement model, Mini-Circuits can collaborate more closely and "co-design" with customers. Our development roadmaps will reflect what our customers need for their current and future application requirements.

## PRODUCT SALES & SUPPORT

### What part numbers are subject to the agreement?

Mini-Circuits has acquired the following ADI parts:

- ADCA3270
- ADCA3280
- ADCA3952
- ADCA3990
- ADCA3992
- ADCA4010
- ADCA4012
- ADCA5190
- ADCA5191
- ADCA5192
- OTM3222
- OTM3227
- OTM3228
- OTM5170

### Will part numbers change?

ADI part numbers will not change. For customers' ease of ordering, Mini-Circuits is using ADI part numbers in our system.

### Will there be any other changes to the products?

Mini-Circuits understands the impact of product change and structured the transaction to minimize disruption for customers.

- **Supply chain** – Use existing suppliers.
- **Production** – Use existing production processes and contract manufacturers.
- **Test and Characterization** – Use existing test equipment for characterization and production test. Mini-Circuits will transfer production test to its facilities in Malaysia by mid-June 2024. Our operations management in Malaysia has many years of experience testing RF and Microwave components and has been working with ADI for a successful transfer. Mini-Circuits acquired safety stock to meet customer demand during the transition.
- **Documentation** – Product documentation content is unchanged and adapted with Mini-Circuits branding.

### Who is my point of contact?

Your Mini-Circuits account manager and local sales representative are your point of contact for the amplifier products. If you do not know your local representative, please contact [sales@minicircuits.com](mailto:sales@minicircuits.com) or +1 (718) 934-4500.



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### **When will MCL begin processing and fulfilling orders for these products?**

Mini-Circuits is issuing quotes immediately and will fulfill orders from stock starting April 29.

### **How fast will new quotes be issued and when will orders ship?**

We have worked closely with ADI to produce a buffer stock to ensure there are no supply issues during the transition. Please contact [sales@minicircuits.com](mailto:sales@minicircuits.com) to receive quotations and delivery times.

### **What will happen to my open/existing orders?**

Open / existing orders should be transferred to Mini-Circuits. Please contact [sales@minicircuits.com](mailto:sales@minicircuits.com) or call +1 (718) 934-4500 for help transferring your orders.

### **Will products be available through distributors?**

To provide the highest level of service, Mini-Circuits will be offering these parts only through direct sale.

### **Will Mini-Circuits be discontinuing any of the current models?**

No. Mini-Circuits is proud of its reputation for the best product longevity and supply chain stability in the industry. Our policy has always been to support all active products through the lifetime of the customers' system and insulate customers from risk. This policy will apply to the CATV amplifier product line.